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## The Tobacco Leaf: Organ of the Tobacco Trade of the United States, June 21, 1884

Edward Burke  
*Editor*

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# THE TOBACCO LEAF

ORGAN OF THE TOBACCO TRADE OF THE UNITED STATES; THE LARGEST SPECIAL TRADE PAPER IN THE WORLD.

VOL. XXI.--NO. 21. (ESTABLISHED 1864.) NEW YORK, SATURDAY, JUNE 21, 1884. 105-MAIDEN LANE. WHOLE NO. 1009

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Trade Mark

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# The Tobacco Leaf.

ESTABLISHED 1864.

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Tobacco Leaf Publishing Co.

Under no circumstances will we deviate from the

above prices.

SHALL SAN DOMINGO TOBACCO

COME INTO THE U

STATES FREE OF DUTY?

The following is Wednesday's news from

Washington:

"The reciprocity treaty now being dis-

cussed by the State Department and Sen-

ator Galvan, representing San Domingo

in the United States, asks for the admission

here duty free of San Domingo leaf tobacco

among other products of that country. In

return for this favor he proposes to admit

into San Domingo free of duty almost every-

thing produced in the United States excepting

leaf tobacco and its manufactures. This is

the Mexican treaty over again. Protest

against its ratification.

If the tobacco interests of the United States

are to be battered away by our treaty mak-

ing power, it is time the fact were officially

declared, so that the people interested may

have an opportunity to try to adapt them-

selves to the new situation. With Mexican

and San Domingo leaf enjoying free entry

here, Havana, Sumatra and all other growths

of foreign tobacco will soon be invested with

the same privilege.

We recommend an immediate and energetic

protest against the further immination

of our tobacco interest on the altar of free

trade.

ONLY TWO RESPECTS.

"In two respects only," says the Ways

and Means Committee report on the Mexican

treaty, "would there seem to be any inter-

ference with any productive industry car-

ried and several Senators replied that according to the estimate of Pension Commissioner, the bill would cost \$248,308,200. Mr. Mitchell assured the Senate that it was entirely impossible for any intelligent person to estimate the exact sum, but he thought Mr. Dudley's figures were much too large. Mr. Beck smiled, as he remarked, that when the Treasury bill was passed the estimated expenditure under it was put at from \$20,000,000 to \$25,000,000, while that of the amount had been nearly or quite \$100,000,000. Mr. Beck, by a series of questions, drew from members of the Pensions Committee the fact that the amendment had not the sanction of that or any other committee, while a proposition similar in character had been rejected by the Pensions Committee. After Mr. Mitchell had expressed his belief that the Treasury could stand the expense, Mr. Hildrethberger declared he would support the amendment which proposed to pay out \$200,000,000 or \$300,000,000, without any bill to that effect ever having been recommended by a committee of either House of Congress, and when nobody could tell within \$100,000,000 how much would cost. Mr. Beck answered that the amount would probably be about \$500,000,000, and the amendment was a scheme concocted in caucus to defeat the Mexican Pensions bill. Our surplus now, he added, was about \$100,000,000. Where was the \$248,000,000 to come from? Was the tariff on the necessities of life to be increased?

## BUSINESS MENTION.

We notice that the enterprising Philadelphia cigar label printers, George S. Harris & Co., have opened a branch office in this city at 235 to 241 Grand street, corner of Bowery. Their establishment in Philadelphia is one of the largest and best ordered in the whole country, and in the completeness of its appointments can scarcely be excelled. Their New York house has been opened, we are informed, to better accommodate the wants of our cigar and box manufacturers, and at their request. Orders will also be filled in this city from all points in the Eastern States where there may be an advantage. In the matter of cost of delivery, we have examined many of their samples, which show that they employ the best artistic talent at most skilled workmen. We speak for them a no-trial share of the trade of the country and a large reward for their enterprise.

## LOCAL JOTTINGS.

—Mr. J. D. Weaver, cigar manufacturer of Allentown, was in town this week.

—Mr. Sigismund Rothschild, of Rothschild & Bro., of Detroit, Mich., is in the city.

—Mr. Morris K. Langsdorf, of Jacob Langsdorf's Sons, Philadelphia, was in the city on Monday.

—Gentle Charlie Crawford, with Dohan & Taft, Philadelphia, was in town on Thursday.

—Mr. G. Steinfeld, of the Virginia tobacco store of Rochester, N. Y., is in town on business and pleasure.

—P. Lorillard & Co. have nearly 25,000 brands which they have manufactured since the firm came into existence.

—Mr. Anderson and young Mr. Moore, of John Moore & Co., Philadelphia, were purchasers on our market this week.

—Mr. Ascher, of De Sola Bros. & Ascher, cigar manufacturers of Montreal, was seen on the leaf market on Tuesday.

—It is not an uncommon sight now to see a pair of 16 ounce scales protruding from the "whitstone" pockets of our leaf merchants.

—Mr. John Hay, the leaf packer of Philadelphia, recently disposed of about 700 cases of choice Connecticut of the 1861 and 1862 crop.

—Mr. Levi Cohn, of Albany, N. Y., who we stated in a previous issue was mentally deranged and in the Utica asylum, died a few days ago in the asylum.

—Mr. John Ronan, who is the proprietor of the cigar stores at 493 and 499 Broadway, is now conducting the most profitable cigar establishments in the city.

—Leonard Friedman & Co. are spending some of their surplus cash in paint. Their office, after it undergoes the artistic touch of the painter, promises to rank with the finest.

—Mr. James, cigar manufacturer and leaf dealer, of 627 Broadway, Albany, N. Y., is doing a nice profitable business. He is one of our best timers, and enjoys an enviable reputation.

—H. Breitweiser & Bros., the well-known Buffalo, N. Y., cigar manufacturers, have secured a copyright on a brand of cigars called "The Press." They have also secured it for smoking, fine-cut, chewing, plug and snuff.

—A large company of tobacco men will proceed to Key West, N. Y., next Thursday under Captain Vetterli's directions, to enjoy the hospitality of Mr. Edward Batchelor, of Philadelphia, who has provided a first-rate lay-out for invited guests.

—The firm of M. Harris & Bro., cigar manufacturers of Albany, N. Y., which was dissolved some time ago, has been reconstituted by Mr. Isaac Harris, who carries on the business at the old stand, assisted by his brother Marcus.

—We had the pleasure of meeting at our office this week Mr. Samuel F. Smith, representing Mangle, Wiener & Co., of Philadelphia. Mr. Smith lately returned from a Western tour and spent a portion of the trip. William J., as usual, bagged any number of orders, the filling of which will occupy his attention for some time to come.

—Calixto Lopez, of the Cedar street Havana tobacco importing firm of Calixto Lopez & Co., who is now in Cuba, writes his firm that the Abajo district have not "piled" their tobacco yet. The dry weather has injured the crop considerably, he says, but there will be some very good tobacco notwithstanding that.

—A movement is on foot in our trade, in order to give both employers and employees a genuine Fourth of July holiday (disregarding the 4th comes on Friday), to close the places of business from Thursday evening, July 3, until Monday, July 7. The list of signatures, which embraces nearly the entire trade, will be published in our next.

—The floral tributes received by Mr. Benjamin Liebenstein and family before departing for Europe on the steamer *Enis* on Wednesday were profuse and costly. One which elicited special attention from all visiting the saloon where they were displayed was an open album placed on an easel bearing an appropriate inscription. Another was of such magnitude that it was with difficulty that it was placed in the saloon of the steamer.

—Scene in Water street tobacco warehouse. (Enter packer, desiring to sell his Havana Seed.)

Dealer:—Is the packing a clean one, free from frost and tobacco?

Packer:—Yes, sir. Here are the samples. Dealer (examining sample):—I thought you said there was no frost on tobacco in the lot. Here are several frosted leaves in the samples.

Packer:—Oh, yes; now I remember. The dog of my packing house was accidentally left open one morning, and a few leaves blew in.

No Decision Yet.

It was expected that the General Term of the Supreme Court, in whose hands the Ten-

ney case was, would decide against the tobacco

tax, and that a decision in the case would

be handed down, but the expectations were

doomed to be disappointed.

## SEVENTY LEAVES.

The Leaf Tobacco Board of Trade Adopts a Committee Report Recommending the Passage of an Amendment to the Present Law Making Seventy Leaves the Limit for Sumatra.

CAN IT BE PASSED AT THIS SESSION OF CONGRESS?

The clouded skies that have enshrouded the Seed Leaf tobacco market for nearly two weeks have not yet cleared up. A meeting of the Leaf Tobacco Board of Trade on Monday decided to make an effort to have an amendment to the present law passed making seventy leaves to the pound the limit for Sumatra tobacco. It was stated at the meeting that the seventy leaves clause was adopted at the solicitation of the Havana tobacco importers, but the manufacturers of clear Havana cigars say they will prevent the passage of such a law, because it would compel them to pay 75 cents per pound on all wrapped cigars above seventy. It was the desire of the advocates of the proposed amendment to avoid exciting opposition from any quarter, if possible, and thus insure the passage of the amendment by Congress, but it would seem that they have miscalculated. While all this trouble is raging in the market, the importations of the East Indian leaf under the 35 cents duty come flowing in, and even those that are opposed to Sumatra leaf on general principles are taking a hand in the scramble for it. The committee that was sent to Hartford, Conn., to secure the passage of the report before the committee on Ways and Means, the most sanguine are not over sure that any change will be made in the existing law at this session of Congress.

## MEETING OF THE LEAF TOBACCO BOARD OF TRADE.

A meeting of the above body was held on Monday afternoon, at the board rooms in Pearl street. A good attendance was present and much enthusiasm was manifested. President Crawford opened the meeting by announcing that he had called the members together for the purpose of hearing the report of the committee appointed at the last meeting to consider the question of the tariff on wrapped cigars.

Mr. Scoville, Chairman of Committee on Ways and Means, reported that the committee has no written report to make. It has met several times and talked over the subject matter freely, but it has failed to agree upon any definite plan. He said that the passage of a new law covering the Sumatra tobacco was broached in was generally conceded that the time was too short to get a new bill passed at this session of Congress, and it therefore was thought best under these circumstances to have a slight amendment to the present law passed. It was the committee's opinion that the best amendment that could be made was one which would substitute seventy leaves for one hundred leaves, as the law now reads. In other words, the amended law would read: "All tobacco of which 85 per centum of the weight is of the necessary fineness of texture to be suitable for wrappers, and of which more than seventy leaves are required to weigh a pound," etc. The chairman, Mr. Crawford, has referred the matter to the President of the New England Tobacco Board, who is waiting for the Leaf Tobacco Board of Trade to send a committee to Hartford on Wednesday next, when Senators Hawley and Platt would be there attending a celebration, and when a committee with them on the Sumatra matter could be formed. Senator Platt was the father of the present law, and without doubt would lend all his energy and influence to have an amendment passed. I think a committee should be sent there, as we have the assurance of Mr. Haas, of Casius Wells & Co., of Hartford, that the committee is sent they will have a hearing.

Mr. M. Lachenbruch:—I move that the committee's report be adopted. It will be much easier to secure an amendment to the present law than to have a new law passed, more especially when the food offices of Senators and Representatives are in the face of the present law, can be had in obtaining the desired change. In fact, it is the only thing that now can be done. No Sumatra leaf can come in under a law making seventy leaves the limit.

Mr. Auerbach:—I do not see why the number of leaves should be mentioned in the law at all. It would be still more advisable to strike out the number of leaves altogether, and thereby remove all possibility of importing wrappers for less than 75 cents per pound duty.

Mr. Scoville:—The number of leaves was left in to satisfy that portion of the committee that represented the Havana importers, who were of the opinion that the committee would have satisfied to have the number of leaves mentioned in the law.

Mr. Crawford:—If Seed leaf tobacco cannot compete with tobacco imported under the seventy leaves clause, then (regrettably) I am almost ready to say let it go to the wall. Congressmen, however, has a bill in hand now which will give the Havana tobacco importers the same advantages and irregularities in the present law, and the Sumatra matter will certainly come under that head. What is your pleasure, gentlemen regarding the motion of Mr. Lachenbruch to adopt the committee's recommendation?

The motion was carried.

Mr. Scoville:—This Sumatra matter, I have been assured by the Government officials, is the most difficult piece of legislation that has come up for years. This will not be the worst of it. The Secretary of the Treasury, in the Mexican treaty I predict we will within twenty-four months, have other just as important and perhaps more knotty questions to settle if we wish to preserve our present great tobacco industry here and in the country.

On the whole, things present a discouraging aspect.

CHAS. R. MESSINGER, TOBACCO MANUFACTURER, TOLEDO, OHIO.

The following dispatch was received on Monday:

The failure of Chas. R. Messinger, a large tobacco manufacturer of Toledo, causes much surprise to the business community. The assets and liabilities are not stated, but the former are believed to be nominal, consisting mainly of the plant, which cost originally \$100,000. The liabilities are chiefly for the purchase of raw tobacco from the planters in the past two years and the uncertainty of action in Congress on the tobacco tax are given as partial causes of the failure.

Mr. Messinger's liabilities are not believed to be large, and he is principally for leaf tobacco. The cigarette business into which he recently embarked caused him heavy loss. He lately called in the last traveler he had out on the road and closed his factory, and has been curtailing expenses and liquidating his affairs for some time.

Mr. Messinger would have had little difficulty in securing additional funds from rich relatives and friends to do so.

## Reported Failures and Business Arrangements.

From "Business Failures":

Boston, Mass.—Solomon Isaac, cigar manufacturer; failed; offers 25 cents.

New York, N. Y.—John J. Cornellas, cigars; judgment against for \$75.

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Mr. Lachenbruch:—There is between four and five hundred dollars in the treasury, and I am ready to pay all duty audited bills, and if at any time the treasury is empty and money is needed to defray legitimate expenses I hold myself ready to collect \$500 from five leading firms in the trade. (Applause.)

No other business being before the meeting, it adjourned without date.

## WHAT THE COMMITTEE THAT WENT TO HARTFORD ACCOMPLISHED.

Messrs. Mayer, Auerbach and Herff, the committee appointed to go to Hartford at Monday's meeting, found themselves in that place on Wednesday perspiring profusely. They met Col. Phelps and Messrs. Hubbard, Lester Haas, Harden and Goodrich at the Albany House, and remained there from noon until 10 o'clock in the afternoon waiting for Senator Platt, who it seems was waiting at the unveiling of the statue of the Nutmeg State's War Governor, Buckingham, to make his appearance. In the interim the Sumatra leaf question was handled without gloves by the committee. Mr. Auerbach, who is a devotee of the Sumatra leaf, said one of the clowns in a poetic way to a LEAF reporter. The oration had been evidently too much for Platt, and he could spare only ten minutes with the representatives of the tobacco trade. In these ten minutes the advisability of passing an amendment to the present law, as suggested by the Leaf Tobacco Board of Trade, and of taking other steps to correct the present evil, was discussed, but nothing definite was done. In fact, the matter seems to be just where it was before the committee went to Hartford, namely, in a very much muddled condition.

Senator Platt told the committee, after the matter had been discussed, that he would willingly do all in his power to bring about the passage of the present law made, but every such measure must originate in the House. The best way to accomplish this result was to see Representatives Carlisle, Morrison and Randall, and get them to side with the tobacco men. Senator Platt was quite doubtful as to the probability of this correction being made, the present session of Congress being so near its close. For the moment the tariff question is opened for a single matter—even a mere correction of the tariff on cigars. The tariff is likewise open for discussion, and the session will end before such debate could be of any value to tobacco dealers and growers as in this case. He advised the sending of a committee from here, New York and Massachusetts, by a good attorney, to Washington, to see the above mentioned Congressmen.

## BUSINESS TROUBLES.

HOW THE AFFAIRS OF E. C. THORNTON & CO. STAND.

KANSAS CITY, Mo., June 18.

In relation to the failure of E. C. Thornton & Co., wholesale cigar dealers of Kansas City, Mo., nothing new or encouraging comes to light; but to the contrary, the chances of the creditors recovering anything to speak of are very adverse and doubtful.

The creditors who commenced legal proceedings seem to have no advantage over those who have not. Apparently all on the spur of the moment, some two or three weeks ago, at the solicitation and on the representation of the attorney for the creditors, a temporary injunction was granted by the Court restraining Thornton, his agents and attorneys from making any collections or receiving any assets.

The creditors then, as it appeared, had some foothold and were in a fair way to realize on their claims, but on Saturday, June 14, on the hearing of a motion filed by Thornton's attorneys to dissolve the injunction, the Court sustained the motion and suggested that the temporary injunction should not have been issued, there being no proper ground for such a proceeding.

Of course puts matters in a bad shape, as it gives Thornton an opportunity to make his collections.

Mr. William A. Wilson, the receiver appointed by the Court to receive the attached property, is willing and anxious to do his whole duty, and not a better man could be found to act as receiver, as far as the interests of creditors are concerned, yet in this case he has but little to do except what he is doing, that is, anxiously waiting for something to occur.

Mr. Thornton, who is still absent from Kansas City, is reported to be travelling for some wholesale house.

The attorney for the creditors, although a very clever, ambitious, energetic fellow, is willing to do his duty, but he is not doing so well as he might, and he is not doing so well as he might, and he is not doing so well as he might.

CHAS. R. MESSINGER, TOBACCO MANUFACTURER, TOLEDO, OHIO.

The following dispatch was received on Monday:

The failure of Chas. R. Messinger, a large tobacco manufacturer of Toledo, causes much surprise to the business community. The assets and liabilities are not stated, but the former are believed to be nominal, consisting mainly of the plant, which cost originally \$100,000. The liabilities are chiefly for the purchase of raw tobacco from the planters in the past two years and the uncertainty of action in Congress on the tobacco tax are given as partial causes of the failure.

Mr. Messinger's liabilities are not believed to be large, and he is principally for leaf tobacco. The cigarette business into which he recently embarked caused him heavy loss. He lately called in the last traveler he had out on the road and closed his factory, and has been curtailing expenses and liquidating his affairs for some time.

Mr. Messinger would have had little difficulty in securing additional funds from rich relatives and friends to do so.

## Reported Failures and Business Arrangements.

From "Business Failures":

Boston, Mass.—Solomon Isaac, cigar manufacturer; failed; offers 25 cents.

New York, N. Y.—John J. Cornellas, cigars; judgment against for \$75.

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CONNEVILLE, Ind.—Sulder & Pfeiffer, cigar manufacturer; failed; offers 25 cents.

New Orleans, La.—Del Pierre Nodal, cigars and tobacco; failed; offers 25 cents.

New York, N. Y.—Polenz Bros., cigar manufacturers; dissolved.

Portsmouth, N. H.—Durkheimer, cigars, etc.; failed; offers 25 cents.

Tonawanda, Ont.—Mrs. E. Bobbett, cigars, etc.; advertising; closed out at auction.

## HON. WM. D. KELLEY IN REPLY TO MR. ISRAEL KIMBALL.

### DIFFERENCE OF OPINION.

#### The Standpoints From Which Two Able Men, Who Are Good Republicans, View the Tax Question.

In our issue of June 7 our readers will remember Mr. Israel Kimball, Chief of the Tobacco Division of the Office of Internal Revenue at Washington, gave brief expression to his views on the pending tax question. In today's edition of THE LEAF, Hon. William D. Kelley replies to Mr. Kimball's communication. We need not add that the veteran statesman's letter is in his best vein, and like Mr



**PHILADELPHIA NOTES.**  
—Mange, Wiener & Co. will give their employees a picnic on the 27th of this month, at Wissahickon. The firm has engaged the best band in the city, and a pleasant time is expected. Several members of the leaf trade will be present.

—Broker Calisch, of New York, was in our city this week with Sumatra samples representing tobacco, which he said would come under the "new idea."

—Edward Batchelor & Co. are specially favored with a demand for raw material.

—J. Vetterlein & Co., judging from the leaf cases turned out of store for shipment, must feel happy at the result of trade.

—Dohan & Taitt have just received an excellent vega of Havana tobacco.

—The premiums offered by the Blackwell's Durham Company are an inducement to purchase "Bull Durham" smoking, must certainly cause a better chance in the demand for that popular brand.

—Wm. E. Garrett & Sons, snuff manufacturers, are still unable to accumulate stock.

—The additional new warehouse of Frishmuth Bros. & Co. is progressing finely. It already has an imposing appearance.

—Many of the prominent handlers of the weed are already enjoying the sea breeze of the majestic Atlantic.

—Mr. M. E. McDowell, of the firm of M. E. McDowell & Co., has started in company with his wife on an extended tour for several weeks to the Pacific coast. He desires to combine business with pleasure, and as he is a special adept in either sphere, a favorable account of the results of his labors may be confidently looked for. The trade wish him an enjoyable trip and safe return.

—We regret to chronicle the present disposition of Mr. John S. Boltz, of the firm of Boltz, Clymer & Co.

—L. Bamberger & Co. are among the few leaf houses who still make encouraging sales of '81 Pennsylvania.

**BALTIMORE NOTES.**  
—William Bucholtz & Co. have removed to the spacious warehouse 71 Exchange place, where they have a better chance to exhibit their large stock of cigars than at their old quarters. B. & Co. make a specialty of California and Pennsylvania cigars, and represent the well-known cigar factory of Maryland Bros. & Co., of San Francisco, Cal., South and East. Their trade in cigars has been gradually increasing, and the chances to rank among the most prominent dealers are very flattering.

—Moses Kemper, of the well-known leaf tobacco house of Herfeld & Kemper, left for Europe to-day by steamer *Hapsburg*, to recuperate his health at the springs of Kissenegg. We wish him bon voyage and a safe return.

—The American Eagle Tobacco Co., of Detroit, Mich., have opened a branch house in our city for the distribution South of their different brands of fine-cut chewing and smoking tobacco. Mr. William F. Cochran, an old Baltimorean, who has been connected with the firm at Detroit, for some years, has taken charge of their new 71 Exchange place, and is now ready to deliver any amount of "American Eagle" fine-cut or other brands of chewing and smoking tobacco.

**CINCINNATI NOTES.**  
—Messrs. Prague & Malsen, the well-known tobacco dealers and re-dryers of this city, were driven out of their old quarters by the late flood, and were compelled to "perch" themselves in an upper story of the building on Front and Vine, where they remained until a few weeks ago, when they removed again to their old quarters, which have been renovated and improved until they present a very handsome appearance. The members of the firm are happy to be again ensconced on the "ground floor," especially Mr. Frank Prague, who has lately recovered from a serious indisposition. The members of this firm are their able and courteous assistant, Mr. Wilbur Thorpe, are gentlemen in every sense of the word, and the firm are justly enjoying an extensive and profitable trade.

—The proprietors of the Morris Warehouse are putting up a structure on the grounds occupied by the old building that will give ample accommodation for a large business. The building will have a handsome front, and the great skylight over the warehouse proper will make the room comparatively bright the darkest of days. —*Western Tobacco Journal*, June 16.

**SCHULZ VS. ISAAC HARRIS.**  
The suit of Fred Schulz, leaf dealer of this city, against Isaac Harris, cigar manufacturer of Albany, N. Y., to recover the amount of \$262.88, for goods sold to the defendant, was decided a few days since by the Supreme Court of the State of New York in favor of the plaintiff.

The decision is an important one as showing that buyers will need to be more careful in making statements of their financial condition to the commercial agencies; and in the event of their making false reports for the purpose of obtaining goods, the law will deal severely with them.

It seems that on July 25, 1892, the plaintiff sold and delivered to the defendant leaf tobacco to the value of \$262.88, the sale being effected upon a statement made by the defendant, which read as follows:

"Isaac Harris states that he has a capital invested of about \$2,000; carries a stock of \$1,200 or \$1,500; good accounts, \$1,200; liabilities about \$1,500. No real estate or other means. No confidential indebtedness."

Three days after the sale the plaintiff received from the defendant his promissory note at four months, together with a letter asking for more goods. From the plaintiff's brief we learn that one month afterwards the defendant executed a general assignment for the alleged benefit of his creditors. From the schedule of inventory accompanying said assignment it appears that the defendant's goods, largely insolvent; that the defendant's indebtedness amounted to \$3,220.60 and his assets about \$600; and that the sum of \$2,628.88 was suddenly taken from him, we hope to a far better home; therefore,

**Resolved.** By the trade, that in the death of Fred Finzer we have lost one of our best members, honorable, enterprising, energetic, benevolent, liberal and hearted, and agreeable. He having for long years been closely identified with its every interest, was ever willing in all that was right to bear his part of its troubles and burdens uncomplainingly.

**Resolved.** That the trade deeply sympathize with his brothers, sisters and numerous friends in their bereavement, but rejoice that they mourn one dearly loved and highly respected by all who so well knew him.

**Resolved.** That the trade adjourn sales on to-morrow (17th inst.) in respect to his memory, and in a body attend his funeral services and burial.

**Resolved.** That these resolutions be published in the daily papers, and that copies of the same be furnished the family.

Respectfully,  
F. R. Toewater, O. L. Head,  
W. S. Mathews, W. B. Loughridge,  
Jno. Doerhoeffer, Jno. Doerhoeffer,  
James S. Phelps, Committee.

At the request of the family the following pall-bearers from the trade were appointed: Henry Glover, John Helm, J. S. Boocke, Jas. Clarke, Thos. Wilson, J. Wille, Goldy Robinson, John Doerhoeffer, C. E. Wood, Phil. Bate, J. S. Phelps, Geo. F. Gunther.

The loss of S. M. Long, of Manheim, on tobacco by the fire which occurred last night, was estimated at \$16,500, distributed among seven different companies. J. L. Steinmetz was the attorney for Long & Co., —*Lancaster (Pa.) Intelligencer*, June 18.

**They Want "The Leaf."**  
Though we have always had subscribers among the dealers in tobacco located in small towns throughout this country, yet lately there has been quite an increase in this class of our readers, especially in the South and Southwest. These dealers find it to their interest to keep posted on the conditions of the different markets, and as finally the many complimentary letters we have received, it is evident they think that *THE TOBACCO LEAF* is the only medium through which this information can be obtained.

## BALTIMORE CORRESPONDENCE.

BALTIMORE, June 18, 1894.

## EDITOR TOBACCO LEAF—

Business from this centre is running along moderately. The summer dullness and the stealing of our "us," and one can see restlessness on the part of those who are contemplating a vacation to be off.

The cigar department of the tobacco trade is in sympathy with the trade elsewhere. Manufacturers are working upon the principle of "supply and demand." There does not appear to be much disposition to pile up stock beyond legitimate wants, especially at this season of the year. The trade generally are working very close.

The leaf tobacco interest is kept up by those who are engaged in it with that degree of energy that should insure very satisfactory results. One is really surprised at the attention given to this end of the business. There is a growing tendency to have the very best to offer patrons, either of imported or domestic tobaccos, and I am safe in saying that this tendency is general, and if followed up it will be agreeably felt when manufacturers become busy.

Plug and smoking tobaccos are about holding their own. Dealers and manufacturers could do more, and each are hoping for a lively trade. So much to be.

There is not much agitation on the surface as yet over here on the internal revenue matter. The truth is, the tobacco trade has been so often disturbed and unsettled, that they are content to let the law-making power move as it may in this matter for the present, at least. One thing is assured, there can be nothing done until after the Presidential election and inauguration. Then, perhaps, our law-makers will do away with internal revenue. As far as my observation goes, there is but little interest manifested in this question here, but it is successful results.

As with other things, it will ultimately come to an end.

The past thirty years or more has witnessed a complete revolution in all the branches of the tobacco trade. Thirty years ago an individual with a small capital could make a fair start in it, and by industry and frugality in due course of time have a successful business career. In the course of a lifetime he sustained himself and accumulated twenty-five or thirty thousand dollars. He was passed as pretty well fixed for the balance of his days. Tobacco was cheap. The expenses for doing business were comparatively light. Goods were produced in an exceedingly plain style. Rents and other expenses were nominal. Buyers from the different sections of country visited the cities and seasons and made their purchases, and business men contented themselves with small but steady gains, very largely with a freedom from excessive anxiety or worry.

At the present day large capital is necessary and required in conducting it—the beautiful salesrooms and factories, the retail stores, the fine cut cigars, the fancy cigars, the cigars in palatial style and other things, involving heavy cost. In former years the money these costs would have afforded a large stock of merchantable goods. The heavy expense of doing business, with sharp competition and small profits added, has taken charge of the tobacco trade, and a half a lifetime, make plenty of work and plenty of worry. A gentleman said to me a few days since:—"A few years ago my business would afford me cigars costing \$8 per hundred; now, if I want to indulge in the luxury, I smoke two for 6 cents and purchase as many as I need them." This, I thought, was an index finger of what is or will be.

I noticed specially your timely editorial, as it related to "Making Haste Slowly" in the raising of tobacco, in your issue of June 7. This is a matter of vital interest to tobacco growers. It is a matter of great importance, and I am sure that you will find it of much interest to your readers.

The experience of a few years ago on this point are fresh, when the leaf markets were overloaded. This was a sad experience for growers and dealers. Too much tobacco was the universal cry, hence there was no money in the market, and what is on hand is in possession of leaf dealers for manipulation, and we must not forget that the consumption of this depends upon the prospective trade of manufacturers, we have the "East Indian" among us in the form of Sumatra, and everything indicates that this stay will be permanent. This tobacco is growing in favor with many of our manufacturers. It is sought for and largely used.

If I was a grower of Seed leaf I would take into the account the production of such tobacco as would be sought for by manufacturers, and the sort of tobacco would be suitable for their wants. Manufacturers require a thin, leafy tobacco with a sufficient substance and texture that will afford a good brown or dark color in curing, and of sufficient strength to stand a heavy sweating without becoming tender. There is much produced that is of no service, but the cost of producing this is as much as the better class of goods. There is a very large heavy leaf, coarse and barked, that after the stem is drawn from it there remains nothing but heavy veins, with here and there a haggled piece of leaf hanging on. This is not the sort of tobacco that manufacturers can use.

The opposite of this is likely to meet their views. I should suppose that attention and time given to the cultivation of such tobacco in moderate quantities would likely keep the markets balanced and pay better than overstocking with more or less indifferent leaf. It is to be hoped that growers and dealers, manufacturers, traders and business men throughout the entire trade, and last, though not least, *THE TOBACCO LEAF*, the mouthpiece that distributes the word along the entire line of our trade, may reap a full harvest of success.

**Died.**  
Mr. Fred Finzer, a member of the Louisville tobacco manufacturing firm of John Finzer & Bros., died on the 14th inst. at Hot Springs, Ark., of Bright's disease of the kidneys.

**RESOLUTIONS OF RESPECT.**  
At a meeting of the tobacco trade of Louisville, Ky., held June 16, the following resolutions were adopted:

**WHEREAS**, We are again called together to lament the loss of one of our members, who, in the prime of his life, was suddenly taken from us, we hope to a far better home; therefore,

**Resolved.** By the trade, that in the death of Fred Finzer we have lost one of our best members, honorable, enterprising, energetic, benevolent, liberal and hearted, and agreeable. He having for long years been closely identified with its every interest, was ever willing in all that was right to bear his part of its troubles and burdens uncomplainingly.

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## PROPOSED REDUCTION OF INTERNAL REVENUE DISTRICTS.

WASHINGTON, June 18, 1894.

## Commissioner Evans' Objections.

INTERNAL REVENUE DISTRICT REDUCTION.

Commissioner Evans has addressed a letter to Senator Allison, chairman of the Senate Appropriation Committee, on the proposed reduction of internal revenue districts, and has urged the House Appropriation bill because its provisions cannot be carried out without crippling the service. On this point he says:

In my judgment the objections to the proposed reduction of districts from eighty-four to forty-three cannot be too strongly urged. Aside from wholly imaginary political reasons, the only practical argument for such a reduction is in the apparent annual saving in salaries of about \$3,000 per collector eliminated—in all \$123,000. Speculation of this kind is only apparent because I am satisfied the loss of actual money by reason of loss of efficiency and vigor in administration will much exceed the sum apparently saved. Indeed, in my judgment the proposed reduction would be unwise and unprofitable, and would result in a very much more in the diminution of receipts than could possibly be saved in the mere item of salaries. I believe this will be so in the matter of special taxes collected from wholesale and retail liquor and cigar dealers alone.

I beg to call your attention to the fact that this bureau will during the fiscal year to end on the 30th inst. collect over \$120,000,000, at an expense of only about four per cent. The immense sum thus collected is drawn from a most extensive territory and a vast population, many of whom contribute to it in various ways; and it is believed that no internal taxation is collected so cheaply by any Government anywhere. To collect it successfully, the Government must have the aid and services of a reasonable number of men of first-class ability, and the territory and population assigned to each must not be so large as to leave his supervision of much of the work merely nominal. To assign a State like New York to one or two collectors would, in a business point of view, be grossly absurd, and so also would it be if States like Georgia and Tennessee are thrown together. This will illustrate my idea, that to put such extensive territory or so large a population under the supervision of one man is a very objectionable and necessarily result in an attenuated sort of surveillance, which is anything but desirable or profitable.

He also says:—"The fact should not be overlooked that no two districts are alike, and that the Government must depend upon three conditions, viz.: First, the number, and not the size, of the districts; second, the character of the whiskey manufactured—Bourbon whiskeys, which require ageing, demanding much greater expenditures in the employment of keepers, rangers, and other spirits, and third, the labor and expense required to prevent and suppress illicit distillation, which, of course, is very much greater in some localities than in others."

In conclusion he urges that the appropriation be continued at heretofore at least until the business of the Internal Revenue Department can adjust itself to a reduced appropriation.

**Cincinnati Cigar Factories.**  
CINCINNATI, June 15.—The cigar-makers' lockout, by which 1,800 persons were deprived of their means of livelihood, is now working much more smoothly than it was at first. J. H. Lucke, the Fritz Brothers, S. Lowenthal and Kusumoff & Son have arranged to remove their factories to Dayton, Newburg & Co. will remove theirs to one of the suburbs, and there are others planning to do the same. They claim that in these towns they will escape from the tyranny of the union and be to less expense for rent. Under the present conditions cigars cannot be made here at a profit. The old stocks have been exhausted, and goods are being bought in New York at a price which will supply regular customers. The union shows no signs of yielding, and non-union men who are brought here are still prevented, through persuasion and otherwise, from going to work. The International Union sends \$5 a week to each of the locked out men, and it is expected to continue this assistance indefinitely. The manufacturers say that nothing short of the disbanding of the union will restore their business to the importance it has heretofore held. —*New York Times*, June 16.

**INTERNAL REVENUE RECEIPTS FROM THE TOBACCO INDUSTRY.**  
FOR MONTH OF APRIL.

|  | 1893.          | 1894.          |
|--|----------------|----------------|
| Cigars and cheroots.....                                   | \$551,935 45   | \$863,125 67   |
| Cigarettes.....  | 51,712 99      | 38,897 72      |
| Manufacturers' special tax.....                            | 45,980 83      | 43,612 50      |
| Snuff, all descriptions.....                               | 26,477 86      | 42,906 31      |
| Tobacco, manf'd, all descriptions.....                     | 744,730 73     | 1,092,069 33   |
| Stamps for cigars, snuff & cigars intended for export..... | 1,154 78       | 788 51         |
| Dealers in leaf tobacco, special tax.....                  | 16,435 69      | 13,316 41      |
| Retail dealers in leaf tobacco, special tax.....           | 41 66          | 41 66          |
| Dealers in cigar tobacco, special tax.....                 | 414,650 58     | 395,478 82     |
| Manufacturers of tobacco, special tax.....                 | 3,077 51       | 1,773 50       |
| Peddlers of tobacco, special tax.....                      | 4,723 49       | 3,612 82       |
| Total.....   | \$1,960,927 95 | \$2,495,625 25 |

**A Hartford Lady to Re-open the Probate of John Anderson's Will.**  
Preliminary steps have been taken in Westchester county to re-open the probate and to contest the will of the late John Anderson, the tobaccoist millionaire. Mr. Anderson died in New York City, where he resided for many years, and owned a large amount of real and personal property. He left surviving him a second wife, one son, John C. Anderson, and a married daughter, Mrs. Laura V. Appleton, of Brooklyn; five grandchildren, the issue of the marriage of his now deceased daughter, Fannie Anderson, who was the wife of Judge George G. Barnard; two grandchildren, the daughters of Carolan O'Brien Bryant, and a granddaughter, Mary Maud Carr, daughter of Mr. Walter S. Carr, now the wife of Alfred E. Watson, of Hartford, Conn. The bulk of his \$10,000,000 estate was in the hands of the probate court, and it seems that the will was contested, which it seems was taken under advisement. In the meantime, there being no objections, the will was probated and Mr. John C. Anderson took full possession of his portion of the estate. A few months ago Mr. Anderson sold some of the real estate in the Bowery and gave title therefor. Now comes Mrs. Watson, who is a minor, and begins an ejectment suit against the purchasers. The object of beginning the suit is said to be to contest the right of Mr. Anderson to give a clear title thereto, and to have the title adjusted, and to obtain through fraud and deceit and undue influence. As the will was probated in Westchester, Mr. Grosvenor P. Lowery and ex-Judge George M. Curtis applied to Surrogate

Owen T. Coffin a few days ago for the appointment of a guardian ad litem for Mrs. Watson, who is 19 years old, to enable her to make a motion to re-open the probate of the will.

## INFORMATION FOR TOBACCO GROWERS.

In fitting land for Havana make low ridges and set the plants deep. The ground is very dry and will require a large amount of water. The best and safest way is to scoop off a shallow basin of dry dirt with the hand, set the plants exactly loosely in the bottom and first up with water before the plants will wilt at all. The hollow for the plant should hold at least a pint of water. In reply to the grower who asked what was the best covering for plants, I would say a liberal supply of water. By the above method plants will need no watering after the first set, and the best looking large supply of water sets the plant better than can be done by hand. At the first hoeing remove the crust from around the plants. Afterward hill the soil around the plants.

Some seven years ago we were instructed to set plants 15 to 18 inches apart, but we found too thick and gave a leaf with no quality, similar to tissue paper and of little value. Then 24 to 26 inches was the rule, but this proved to be the other extreme, and the leaf was too veiny and coarse. Twenty or 22 inches apart was the best, and gave the best results. Last week's *Homeside* gives the opinions of growers that 15 inches apart in the row was the proper distance to set Havana. But if plants are set so close they must be topped early, as soon as the bud can be seen, and very low, leaving only 12 to 14 leaves. —W. W. Sanderson, Franklin county, Mass.

**HINTS AND SUGGESTIONS.**  
Where a grower has a very small plot of tobacco is a paying crop. But the majority of farmers on these cold hills with but little experience it seems risky. I have seen acres of fine tobacco that has involved vast expense of labor and fertilizer gone in one frosty night. This is more the rule here than the exception. So the grower must be careful of the farm for this one crop. Any crop will pay in this way for a while at least. It is at the best a precarious weed. I can feel no satisfaction raising it. —C. E. E. New Marlboro, Mass.

Noting a stronger and more general disposition to improve the quality, especially the burning quality, of the present crop, Lime has been applied to almost every field. But, brother growers, don't fall into the way of believing lime to be a cure-all. A judicious use is in many ways beneficial. Its greatest possible effect is to create a white ash, but a free burn is even more desirable than a white ash. Potash is as essential to secure the former as lime is to get the latter. Now the important thing for the tobacco grower to know is, what is the best and cheapest form in which he can supply the potash. The answer is, in the form of guano fertilizer, that the guaranteed per cent. of potash is not in the form of muriate or some low grade potash salts, containing a large portion of choline (salt). It is here that the stems he purchases by the hundreds or tons are free from that or other very objectionable mineral elements? Guesswork won't answer. We must know about these things, as the virgin soil of Wisconsin and Sumatra, where nature supplies the element our old tobacco fields have not, will yet leave you out in the cold. —H. S. Frye, Hartford county, Conn. —*N. E. Homestead*, June 14.

**Jessup & Moore's Paper Manufacturers.**  
The Jessup & Moore Paper Company, whose establishment furnishes the subject of our illustrations, have four paper mills, the Augustine, the Rockland, the Delaware and the Chester, the two former being on the Brandywine, near Wilmington, Del., the Delaware mill on the Christina river, and the Chester mill near Coatesville, Pa. In selecting a site for a paper mill, the absolutely first thing to obtain one which will have an abundant supply of pure water, not only as a matter of economy in working, but fine paper cannot be made at all with the water found in many localities. In respect of this prime essential, these mills have exceptionally advantageous locations.

The Augustine mill was the first built and run by the firm, but it has been successively changed until now nothing remains of the original structure, and it stands to-day one of the most costly and complete paper mills in the world. It is also the largest of fine grades of book paper. It has Jones turbines for a water-power equal to 300 horses, besides a 20-inch and a 30-inch, and two 15-inch cylinder Corliss engines. The largest and heaviest leather belt ever then sent from New York was furnished for this mill about 1870. The engine room forms a striking feature of the establishment. The entire mill is of stone and iron, fireproof, and lighted by electricity, and all the machinery is of the latest and most improved description, the engines for the preparation of the stock being of the latest make. The mill is supplied with one 76-inch Fourdrinier machines. Many of the most artistic publications in the country are printed upon paper made at this mill, and it has for years furnished the paper for the *Scientific American*. The capacity of the mill is 30,000,000 lbs. of paper a day.

The Rockland mill, built in 1860, was designed for the manufacture of newspaper, and was among the first to utilize the process of making printing paper from chemically prepared straw pulp. Reconstructed, after a fire in 1864, of stone and iron, its capacity was greatly enlarged, and the process abandoned, modern machinery introduced, and good grades of paper for book work and weekly newspapers have since been made. Besides the water power furnished by Jones turbines, there are employed here two 20-inch and a 16-inch cylinder Corliss engines, and one 28-inch cylinder Blackstock engine. Three Fourdrinier machines are used, one 74 inches and two 86 inches wide, and the product is 26,000 pounds of paper a day.

The Delaware mill has a production of 32,000 pounds a day, and the Chester mill produces daily and both are completely equipped with the best modern appliances.

The firm of Jessup & Moore was organized in 1843, by Augustus E. Jessup, of Westfield, Mass., and Bloomfield H. Moore, of Philadelphia, and the corporation of the Jessup & Moore Paper Company was organized December 1, 1843, with Augustus E. Jessup, C. B. Moore, president; D. W. Evans, of New York city, vice-president; F. W. McDowell, treasurer; and J. R. Moore, of New York, treasurer—under whose management the business is still conducted. The business offices of the company are in the New Building, New York, and 28 South Sixth street, Philadelphia.

The history of this house has been in a marked degree typical of the progress of paper making for the past half century. It has kept fully abreast of the times, and its exhibit of cellulose at the last Paris Exposition was a great surprise to the paper makers of Europe, showing, as it did, that American paper manufacturers were decidedly in advance of their European competitors in the utilization of new raw materials in the manufacture. —*Scientific American*, June 14.

**Another Warehouse.**  
Bauman & Burns, insurance and real estate agents at Lancaster, Pa., have leased a large building at Lancaster, Pa., and have machine manufacturer, for a large new two-story basement and attic brick tobacco warehouse, 41½ by 96 feet, situated on North Charles street; to have all the conveniences of a first-class warehouse; to be finished or delivered prior to the 1st of September, 1894, and to be one of the best warehouses in this country. Capacity, 3,000 cases. Messrs E. & G. Friend & Co., of New York, are the lessees, on a term lease.

—Col. Duffy grows about 80 acres of tobacco, and has more than four-fifths of it planted on the Cameron Donegal farm there are very large tracts of tobacco already in the ground. —*Lancaster (Pa.) Intelligencer*, June 18.

## FOREIGN TOBACCO NEWS.

(Translated for The Tobacco Leaf.)

In the German Parliament a motion was made lately by Dr. Barth and M. Dirichlet to the effect that the Imperial Chancellor be requested to move in the Federal Council that the provision of the law of 1849, imposing a tax of 42 marks per cent on native grown tobacco, which provided for a rebate to be paid by the Government on all native grown leaf and manufactured tobacco which is prepared and presented for export, to return part or the whole of the tax that has been previously paid. This part of the law of 1849, appears, has never been fully complied with by the Government, and it is maintained that to this circumstance is due the decline and partial ruin of the German export trade in tobacco. The export of tobacco from Germany since that time has decreased from year to year, and during the past year it amounted to 500 cwt less than during the year before. Dr. Barth, in his address to the Parliament on the subject, said that if these "bonifications" were fully and honestly paid, as provided by law, there could be no loss to the Government, inasmuch as for each pound of tobacco exported another pound would take its place to be consumed in the country, on which the full tax would have to be paid. Another member of Parliament, Dr. Buhl, called attention to the circumstance that the decline of the export business in Germany since that time has been due to the fact that tobacco exported another pound would take its place to be consumed in the country, on which the full tax would have to be paid. Another member of Parliament, Dr. Buhl, called attention to the circumstance that the decline of the export business in Germany since that time has been due to the fact that tobacco exported another pound would take its place to be consumed in the country, on which the full tax would have to be paid.

Amongst other causes for the decline of the tobacco trade in Germany, the *Tobaccozeitung* says that the inability of manufacturers to manufacture tobacco to suit the taste of the public is not the least. The German nation likes its tobacco to have a sweet taste. This is only to be obtained by the addition of Virginia stems; and these, since the increased duty of 1879, have become a luxury, costing 10 to 16 marks per cwt; a duty of 42 marks has to be paid on them. The other complaint is that the great quantity of stems of inland tobacco have to be destroyed. Stripped tobacco is sold to foreign countries; the stems remain at home. If they are to be used they must pay a tax of 22½ marks, and it is therefore found more profitable to destroy them. A third complaint is that the refusal of the Government to grant the promised drawback has resulted in a great part of the German export trade passing into the hands of Norway and Sweden.

A movement has lately begun in some of the German tobacco growing districts, especially in the Palatinates, in Baden, Alsace, in the Uckermark and Pomerania, to obtain an increase of import duty on foreign leaf tobacco from 20 to 40 marks per cwt. It appears that this movement has been occasioned by a partial failure of last year's crop in the German tobacco-growing districts, resulting in the production of a lower quality of goods and lower prices, especially as there remained quite a large stock on hand from previous years. On the other hand, it is, however, asserted that the movement is not alone due to the depression of the planters on account of the failure of the crop, but that this circumstance has been taken advantage of by the promoters of the monopoly scheme to make another effort to establish a Government tobacco monopoly on the plan of the French Regie.

**A REPORT OF THE GOVERNMENT.**  
According to the "Statistical Reports of the German Empire," published under the auspices of the Government, the tobacco in most of the German tobacco-growing districts during the past year has not been as abundant as during previous years. Only in a few districts in East Prussia and Silesia, in Saxony and Westphalia, a perfectly good crop has been obtained, as far as quantity and quality concerned. In most of the other districts a medium quality of tobacco has been realized. The prices obtained varied greatly, according to quality and the time when the sales were made. In Bavaria and the Palatinates the prices ranged from 42 to 60 marks per cwt. average, from 42 to 60 marks per cwt. average. In Alsace the prices ranged from 33 to 56 marks. The raw leaf is usually disposed of exclusively to native dealers and manufacturers, who again dispose of their goods within the country. Only the Alsace leaf, after being prepared for wrappers, is bought up for export, mainly for the French Regie, but also to some extent for Italy and Switzerland, and small quantities of smoking tobacco are exported from the Palatinates to Alsace, England, and the rest of the world. In all these districts a number of Government warehouses have been erected, where the non-taxpaid tobacco lays in bond until the sales are made, and where the fermentation and preparation of the leaf for the market is continued. On the tax-paid leaf, after being prepared for wrappers, is bought up for export, mainly for the French Regie, but also to some extent for Italy and Switzerland, and small quantities of smoking tobacco are exported from the Palatinates to Alsace, England, and the rest of the world. In all these districts a number of Government warehouses have been erected, where the non-taxpaid tobacco lays in bond until the sales are made, and where the fermentation and preparation of the leaf for the market is continued. On the tax-paid leaf, after being prepared for wrappers, is bought up for export, mainly for the French Regie, but also to some extent for Italy and Switzerland, and small quantities of smoking tobacco are exported from the Palatinates to Alsace, England, and the rest of the world. In all these districts a number of Government warehouses have been erected, where the non-taxpaid tobacco lays in bond until the sales are made, and where the fermentation and preparation of the leaf for the market is continued. On the tax-paid leaf, after being prepared for wrappers, is bought up for export, mainly for the French Regie, but also to some extent for Italy and Switzerland, and small quantities of smoking tobacco are exported from the Palatinates to Alsace, England, and the rest of the world. In all these districts a number of Government warehouses have been erected, where the non-taxpaid tobacco lays in bond until the sales are made, and where the fermentation and preparation of the leaf for the market is continued. On the tax-paid leaf, after being prepared for wrappers, is bought up for export, mainly for the French Regie, but also to some extent for Italy and Switzerland, and small quantities of smoking tobacco are exported from the Palatinates to Alsace, England, and the rest of the world. In all these districts a number of Government warehouses have been erected, where the non-taxpaid tobacco lays in bond until the sales are made, and where the fermentation and preparation of the leaf for the market is continued. On the tax-paid leaf, after being prepared for wrappers, is bought up for export, mainly for the French Regie, but also to some extent for Italy and Switzerland, and small quantities of smoking tobacco are exported from the Palatinates to Alsace, England, and the rest of the world. In all these districts a number of Government warehouses have been erected, where the non-taxpaid tobacco lays in bond until the sales are made,







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**The Bremen Market.**  
BREMEN, May 31, 1884.  
EDITOR TOBACCO LEAF—  
North American Tobacco.  
Business in Western leaf of the 1883 crop has begun earlier than we could anticipate at the date of our last circular, 1,055 hds in all having been sold during the past month, of which the largest portion, i. e., 817 hds, emanates from the heavy tobacco districts tributary to Clarksville. And yet the business has been far from being an easy one, and continuing very difficult, the high prices and the mixed quality of the tobacco offered making our trade reluctant to buy to any great extent. During May of the preceding year double the quantity of Western tobacco was sold here—our statistical number being 2,144 hds—a difference which lies in the fact that this year we have had hardly any im- portations or sales of common light tobacco, prices of this description in America being beyond the point at which Burley can compete with our domestic growth. The Clarksville tobacco sold consists almost exclusively of low, medium and good heavy leaf, and is expected in the market, 15 hds Clarksville, was sold at 45 pf. Light lugs, such as Louis- villa, are too high to make shipments to our market profitable. According to the now ruling prices, we have to raise our last quotations, which now are as follows, extending over light and heavy.

**QUOTATIONS.**  
Common lugs ..... 42@44 pf.  
Good lugs ..... 45@48  
Low leaf ..... 48@55  
Medium leaf ..... 55@65  
Good leaf ..... 65@75  
Fine leaf and selections ..... 75@80  
Common colory cuttings ..... 35@45  
Good colory cuttings ..... 45@60

Stocks in importers' hands, 311 hds.  
Of Virginia tobacco no importations or sales have taken place, as the prices remain too high for our market; small lots of new samples were returned, it being evident that the actual cost of the tobacco could not be realized here. Stocks, 69 hds.  
During the first part of the month Mary- land tobacco, both old and new, was dealt in to some extent at previous low prices, but latterly transactions have again ceased. Dealers seem to have been disappointed at the outturn of the new tobacco. Sales sum up to 390 hds. Stocks, 421 hds.  
Ground Leaf—Sales none. Stocks, 51 hds.  
Of new Ohio tobacco a few hogheads were offered and sold at a price apparently satis- factory to the holder. This sale was some- what of an experiment, considering the long period during which we have been entirely without this article, but it is very much to be doubted whether larger parcels would have been salable in the same proportion. Stocks none.  
Stems—There have been very large receipts

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The undersigned continues to manufacture and import Spanish and Turkish Liquorice Paste, which he offers to the Trade at Reduced Prices. Manufacturers will find it to their interest to apply to him before purchasing else- where.  
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Long Cut and Granulated Mixture. A purely original idea. Manufactured of the most choice tobacco.  
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**Celestino Palacio & Co.,**  
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**J. Bernheim & Son,**  
Packers and Importers of  
**HAVANA TOBACCO,**  
182 PEARL STREET, NEW YORK.

of Western stripper stems, both old and new; 255 hds were sold at from 8 1/2 to 9 pf. The new stems imported cannot be sold now, be- cause they prove to be in a state of fermenta- tion. Virginia bright and good brown stems find a ready sale at improved but still low prices; common are neglected. Sales of Virginia stems, 334 hds. Stocks, 2,601 hds in all.  
Seed leaf sold to the extent of 881 cases, in- cluding about 300 cases old crop tobacco of various growths, which realized fully the previous value. Balance of sales low run- ning average lots of new Pennsylvania and Connecticut, to be shipped in August, by packers' samples at 52 to 58 pf for the former, and 48 pf for the latter. Those of Penn- sylvania principally consisted of binders and short wrapper leaf; the Connecticut of fillers and binders with a small proportion of the higher grades. Quality of both growths is considered very suitable for our trade, and further supplies are likely to meet with a fair demand. Ohio of the new crop is apparently too dear, but otherwise finds favor with our dealers. Stocks in first hands, 1,670 cases.  
—Last year Wisconsin produced 34,892 cases of tobacco, and Ohio produced 56,804 cases, one fifth of it having been grown in Montgomery county.  
—The West Shore Railroad has recently placed on its road a number of remarkably fine combination smoking and baggage cars. There are six of these cars running on the Buffalo Division of the West Shore.  
—The question is asked: "Are people feed- ing cotton seed meal at this season of the year? If not, why do they buy it?" The an- swer is, "It is for tobacco."—New Milford (Conn.) Gazette, June 6.

**THE FRENCH REGIE.**  
According to reports of French papers, the French Regie is making large purchases of leaf tobacco in Alsace. About 32,000 cwts of Alsatian tobacco is to be purchased.  
**EXPORTS FROM RUSSIA.**  
From St. Petersburg the exports of tobac- co during the past year to the port of Stettin amounted to 3,852 pud, and 321 pud were shipped to Luebeck.

**LA FLOR DE HENRY CLAY**  
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The titles and designs of these brands are registered and copyrighted.  
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**HERMAN SEGNITZ & CO.,**  
Successors to ED. ASCHERMAN & CO.  
MILWAUKEE, September, 1883. 985-1086

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These Labels are the most original in the market.







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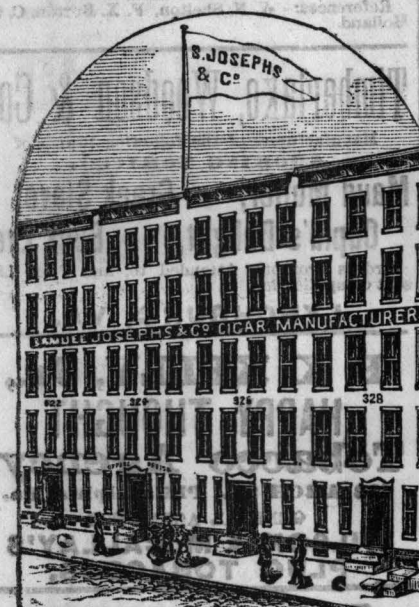
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"Don Quijote" and "La Flor de Naves"  
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**"LA YGUALDAD"**  
Manufactory of Cigars,  
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Brands: 'FLOR DE PEREZ Y PEREZ,' 'FLOR DE LA HABANA,' 'AIDA.'  
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**PROVEDOR DE LA CALZADA DE LEYAN Nº 100**  
**Deposito de la CASA O'Reilly Nº 97 1/2**

**HABANA**

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This old factory, established at Havana and classified by the Havana Corporation of Cigar Manufacturers as being exclusively the leading one, knowing the bad results to tobacco from the use of GUANO and FERTILIZER in its cultivation in some parts of the Yucata Abojo district during the past few years, has been obliged to purchase tobacco from planters who do not use that fertilizer, and who grow tobacco as good as that grown in former years. In the Genuine Cigars of this factory, the consumer will find the fine flavor and aroma for which the Yucata Abojo tobacco is celebrated. The cigars made of such tobacco can be kept as long as desired without their losing any of the good qualities which smokers so highly prize.

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The Proprietor respectfully calls the attention of the public to the truth of his statement.

**JULIAN ALVAREZ**

**TOBACCO & SMOKE ACCESSORIES, INC.**  
129 & 131 Grand St., <sup>NEAR</sup> BROADWAY, New York. **229-238 East 41st Street.**  
**Salesroom: 129 & 131 Grand Street,**

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